

C/ José María Rivera Corral, 6. 15008 A Coruña, Galicia, Spain

V CORPORACIÓN HIJOS DE RIVERA

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SANTIAGO OJEA RIVERA



2017 has been a very special year for us. A great year of growth, fruit not only of the implementation of a sound strategy, but undoubtedly of the effort, dedication, and commitment of each and every person that makes up our corporation.

It has been a year during which we have clearly worked towards internationalisation, with the start of the **building of a beer** production plant in Brazil, which will be our first production unit outside Spain. It has also been a year marked by important advances in other areas that are, without doubt, marking the present and future history of our company.

We are completely aware that we face new challenges every day, and that is why our group shares and assumes the task of promoting the development of **Good Corporate Governance focused on** achieving sustainability as a necessary element for the future. We are, therefore, committed to a model that will last and is environmentally friendly. That is why, while carrying out our activity, we acknowledge the importance that leadership, strategy and governance has in our aim to be a socially and environmentally responsible company.

This commitment and its integration into our daily work is a project that permeates all the business areas and the businesses of the corporation, and that is the responsibility of each and every one of us. All of this is reflected in this Sustainability Report, the expression of the commitment and hard work of all the people that make up the Corporación Hijos de Rivera in this major undertaking.

This issue, therefore, brings together the main financial, social, and environmental milestones of 2017 and aims to be a reflection and monitoring exercise on our unflagging journey towards sustainability in all our activities.

Publishing it is an exercise in transparency and commitment to our shareholders. employees, clients, suppliers, and stakeholders, to transmit, humbly but full of healthy and legitimate pride, who we are in the present and involve them in our journey into the future.

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AINABLE

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We have taken the first steps towards the Land building of a beer production plant in Brazil - the first outside Spain

We launched 'La Estrella de Galicia', a new beer that pays homage to the first generation of the Rivera family

Over 48,000 spectators enjoyed the best alternative music with SON Estrella Galicia, which held 171 concerts in 14 cities

We recorded turnover of 465 million euros. 14.05% more than in 2016, and operating profit of over 120 million euros

We acquired a 32% share of the Irish brewer Carlow **Brewing Company**

Over 1,000 people up the company's workforce

We contributed to the training of professionals via programmes such as Co-Cooking which held a total of 17 workshops, with a total of 430 participants

We presented the seasonal beer label 'Fábrica de Cervezas Estrella

Galicia' which will bring out a great variety of recipes

There were 18,500 training hours, an investment of €720,000

reduced the consumption electricity, natural gas, and water by 3%, 7% and 10%

respectively in our brewery











n 2014 we decided to prepare a sustainability report with the aim of bringing the way we understand business closer to our main stakeholders and society in general. Since then, every year we publish our Corporate Social Responsibility report, a document in which we share how Corporación Hijos de Rivera creates value in economic, social and environmental

material, both within and outside our borders.

To continue with our journey towards total transparency, the 2017 Report follows the Global Reporting Initiative guidelines, according to its new standards, and of self-declared essential compliance. Our aim with this is to render account in an efficient manner, and offer up to date

information about our activity, as well as achievements and programmes launched during the period in question.

Likewise, in the company we always work under the criteria of the **United Nations Global Compact**, satisfying fundamental aspects such as human rights, employment and anti-corruption regulations, among others.



For further INFORMATION?

For further information regarding this report or the company, you can visit our website: www.corporacionhijosderivera.com or send an email to: comunicación@estrellagalicia.es.

Registered office:

C/ José María Rivera Corral, nº6 15008 – A Coruña, Galicia, Spain.

SURE STEPS TOWARDS

Innovation, creativity, and entrepreneurship are key in Corporación Hijos de Rivera. They are three of the characteristics that, throughout the years, have made us what we are: a company that, maintaining its essence, can reinvent itself and lead in the beverage sector.

In addition to the ability to reinvent ourselves, our main objective is to ensure excellence in the products that we offer -beer, mineral water, wine, cider, sangría and liqueursand in our services-catering, design, distribution, merchandising, and personalisation-but it is not the only one.

(102-15)

Part of the business model that we believe in includes continuing to expand the business, working on our workforce's well being, managing the activity carried out so that it has minimum impact on the environment, and collaborating with local communities in which we operate. The commitment to these goals is what guides us and will continue to guide us throughout "Our Journey", a journey in which the important thing is to make a difference in the world that surrounds us.





WE ACT WITH

INTEGRITY

At Corporación Hijos de Rivera we have a **Code of Ethics and Conduct**, which must be adhered to by owners, shareholders, administrators, senior management, workers and all those that collaborate with our company. It is a statement that summarises all our values, principles and conduct guidelines, and that serves as a guide in matters of human, labour and inclusion rights for all people.

Primarily, it outlines a framework for action in conflictive situations. This document is available on the company webpage, via the following link: www.corporacionhijosderivera.com

We also have an **Ethics Committee**, which is responsible for solving matters related to transparency, corporate culture and to ensure they are complied with.



GUARANTEE(Origin and Tradition)

We look after and show our identity with pride: we are a family company with over a hundred years of history, Galician, with beer at its origins, and with a great deal of experience which has become our guarantee. Everything we do is geared towards looking after those values, and generating a great reputation based on trust and credibility.



PEOPLE AND TEAMS

With an open, participatory culture which emphasises optimism, respect and cooperation, we are committed to the professional and personal development of our employees. We are convinced that talent, teamwork, and commitment are key to the Corporation's success.

INTEGRITY (Ethical behavious

From the very start, we have set attaining ethical behaviour as our fundamental pillar with the businesses taking into consideration and respecting our environment –society, shareholders, workers, clients and suppliers– through social responsibility.



PROXIMITY (Environment)

We want to be near our clients (internal and external), and to satisfy them. We detect, analyse and assimilate new needs so as to adapt our process to reality.



(VTTING EDGE (Innovation)

At Corporación Hijos de Rivera we aspire to be on the cutting edge with our products and services. Innovation is key in tradition and in the future. Terms like research, imagine, create, and improve lead to progress and opening up new paths.



GENERATORS (Value / wealth)

We seek to generate wealth for workers, shareholders, clients, collaborators, and communities where we operate, always in terms of progress and socioeconomic improvement.



EX(ELLEN(E (Activities)

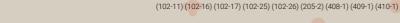
The company's will to improve is achieved with continuous improvement in all we do. We create ourselves the challenge of offering the best products and services and we aim to exceed clients' and collaborators' expectations, while taking care of all the details.

DRIVEN BY A PHILOSOPHY

We seek the prosperity of the company and of those communities in which we operate through the creation of wealth, being responsible corporate citizens, and always putting people first. Likewise, we aspire to a better society, and excellence in all our products, services and activities that we carry out. All with ethical, honest and sincere behaviour.

Our corporate **vision**, therefore, wants to offer our stakeholders and environment added valued in all we do. It is all about bringing our guiding principles to life through specific actions.



















The Corporación Hijos de Rivera story begins in 1906, when José María Rivera Corral decided to follow his dreams and, upon returning from America, back such exotic projects for the time like that of beer, a product that has become a reference for us.

Respect for tradition and experience has guided us on this journey for over one hundred

years, but never forsaking the innovative and idealistic spirit of our founder. Like this, we have continued to be a cutting edge, independent, family based company financed with 100% Spanish capital.

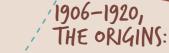
HAS BEEN WRITTEN WITH SMALL SUCCESSES THAT HAVE ALLOWED US TO











José María Rivera Corral founds La Estrella de Galicia in 1906, dedicated to producing beer and ice. The cultivation of hop begins.



1921-1960, SETTLING THE FOUNDATIONS OF THE (OMPANY:

The company opts for the mechanisation of the production process, from the manufacturing to the bottling. The productive capacity of the brewery increases, allowing the demand for this product to be met, and sales grow.

1961-1990, (OMMITMENT TO R&D:

The company continues to grow and the production of beer reaches ten million litres for the very first time. Innovation is key during these decades, when we start to produce beer in cans and launch the first non-alcoholic Estrella Galicia.



1991-2017, BEYOND OUR BORDERS:

These are years of expansion, both in the Spanish and international markets: establishing subsidiaries in the Philippines, China, the USA and Brazil; launching new beers

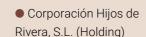
and more attractive formats; and diversifying into other sectors. There is also the addition of new companies and products such as cider, wine, liqueurs, grape must, and sangria to the group's portfolio, starting an unstoppable expansion that continues nowadays.



EVERYONE

(ORPORA(16N HIJOS DE RIVERA (URRENTLY HAS A (ONSOLIDATED STRU(TURE, MADE UP OF A GROUP OF COMPANIES THAT SERVE

OUR (LIENTS' DEMANDS:

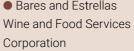


- Hijos de Rivera,
- S.A.U. (Subholding)
- Hijos de Rivera Inversiones Corporativas, S.L.U. (Subholding)
- Grupo Manantiales con Origen Único, S.L.U.
- Aguas de Cabreiroá, S.A.U.
- Aguas de Cuevas, S.A.
- Aguas el Pilar, S.L.U.
- Estrella de Galicia Importação e Comercialização de Bebidas e Alimentos, Ltda.
- Cervinter, S.L.
- Giste Cervecera, S.L.U.
- Customdrinks, S.L.U.
- Adega Ponte da Boga, S.L.
- Desymo Gestión y Desarrollo de Inmuebles, S.L.U.
- Bares y Estrellas Food Services, S.L.
- Rivera Europe Trading Company, S.L.U.



- (Shanghai) Co., Ltd.
- Rivera Japan Co., Ltd.
- Distributors, Inc.

- Cosecha de Galicia, S.L.U.
- Carlow Craft



- Rivera Business Trade
- Balearic Beverage
- AEFESA: Aguas Envasadas en Formatos Especiales, S.L.U.
- Justdrinks, Lda.
- AMAVE: Area de Mantenimiento de Vehículos La Grela, S.A.U.
- Mundo Estrella Galicia, S.L.U.
- Craft Stars of the World, S.L.U.
- Brewery Ltd. (32%)













CLOSE TO OUR STAKEHOLDERS

One of the keys to the evolution of our business can be found in active listening, which we carry out with our stakeholders, whom our activity impacts upon and who have a relation with every aspect of our value chain.

They are: THE ADMINISTRATION, SHAREHOLDERS, (LIENTS, (ONSUMERS, EMPLOYEES, THE MEDIA, SUPPLIERS AND SOCIETY.

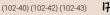
We maintain a constant flow of communication with them through different channels, allowing us to know what interests and worries them, what they need, as well as how to improve our relationship with them.











GOVERNANCE BODIES

The highest governance body of the Corporation is made up by:

BOARD OF DIRECTORS OF (ORPORA(ION HIJOS DE RIVERA, S.L.

Santiago Ojea Rivera: Chairman Ignacio Rivera Quintana José María Rivera Trallero Fernando José Hernández Rivera Ramón Blanco-Rajoy Rivera María Josefa Ojea Rivera Fernando Wirz Rodríguez Juan Rodríguez Rivera Lorenzo Otero Martínez Carlos Blanco-Rajoy Rivera

BOARD OF DIRECTORS OF HIJOS DE RIVERA S.A.V.

Santiago Ojea Rivera: Chairman Ignacio Rivera Quintana: CEO Manuel Anca Mesejo Fernando José Hernández Rivera Ramón Blanco-Rajoy Rivera María Josefa Ojea Rivera Fernando Wirz Rodríguez María Romero Rivera Lorenzo Otero Martínez Carlos Blanco-Rajoy Rivera

SOLE ADMINISTRATOR OF HIJOS DE RIVERA INVERSIONES (ORPORATIVAS S.L.

Corporación Hijos de Rivera, S.L., represented by José María Rivera Trallero





The Corporación Hijos de Rivera Board of Directors has three working committees for consultations, information and control, which carry out the essential duties of governance:

- Audit and Management Control Committee.
- Appointments and Remuneration Committee.
- Strategy Committee.

Despite not having decisionmaking powers, these committees have competences that affect all the operational business divisions and subsidiaries, making them an essential tool at the disposal of our Board of Directors, to whom they inform of the conclusions reached in matters that have been entrusted to them.

BALANCE

The group closed the 2017 financial year with good results, achieving a turnover of 465 million euros, 14.05% more than in 2016. Operating profits were over 120 million

euros, 12.10% more than in the previous year. These figures confirm the positive evolution that Corporación Hijos de Rivera has been undergoing in recent years.

CONSOLIDATED DATA	2017 (in euros)	2016 (in euros)
Turnover	465,451,475	408,102,291
Operating costs	290,524,026	253,206,548
Wages and salaries	46,480,528	42,110,048
Welfare contributions	10,872,129	10,565,321
Payments to suppliers	234,199,562	223,654,056



^^^

	OUTSTANDING BALANCE At 31-Dec-17 (in euros)	SUBSIDIES RECEIVED IN 2017 (in euros)	SUBSIDIES RECEIVED IN 2017 (in euros)
Investment subsidies	6,345,355	0	0
Operating subsidies	0	76,523	76,523

2017 (in euros)

Contributions to pension plans 339,808

^^^

(102-7) (201-1) (203-1) (203-2)



(102-5) (102-11) (102-18) (102-19) (102-20) (102-22) (102-23) (102-24) (102-26) (102-27) (102-28) (405-1)



SOLID STEPS TOWNRDS

Continuous improvement in the products and services that we offer is our priority. Only in this way can we reach the quality standards demanded in the different markets in which we operate, and that we demand from ourselves. Hijos de Rivera, Cabreiroá and Custom Drinks also have the ISO 9001 Quality and ISO 22000 Food Safety certification,

and Agua de Cuevas ISO 9001.

Hijos de Rivera has its Quality Department, where a tasting panel analyses in detail the characteristics of our beers before they reach the market.

This commitment to excellence translates into a varied product portfolio of leading brands and innovative services that respond to client demand

and diversity.







Location: A Grela Industrial Estate (A Coruña)

Surface: 64,264 m²

Production 2017:

2,788,298 HI.

Production capacity 2017:

2,844,179 Hl.



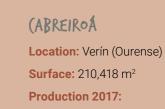
AGUA DE (VEVAS

Location: Felechosa (Asturias)

Surface: 6,500 m² **Production 2017:**

39.4 million litres

Flow: 1.5 litres/second



80.6 million litres

Flow:

Cabreiroá: 3.5 litres/second

Magma de Cabreiroá:



SOLID INFRASTRUCTURES

We have solid infrastructures, located throughout Spain, that have complete and innovative equipment in order to guarantee the quality of the products that we place on the market.

Our six production centres in Spain are in charge of making our drinks - beer, cider, liqueurs and wine - as well as bottling our mineral water.

ALL THE (ENTRES HAVE COMPLETE AND INNOVATIVE EQUIPMENT

FONTAREL

Location: Loja (Granada)

Surface: 5 hectares

Production 2017:

50.8 million litres

Flow: 10 litres/second



(USTOM DRINKS

Location: Chantada (Lugo)

Surface: 35,000 m²

Total production 2017:

10 million litres of cider

and liqueurs

Production capacity:

30 million litres of all drinks

PONTE DA BOGA Location: Lugar de O Couto,

San Paio, Castro Caldelas (Ourense)

Surface: 240,000m²

Production 2017:

280,000 litres of wine **Production capacity:**



25

(102-7)

ON THE MOVE

We work to reduce delivery times, optimise storage space and orders, and be proactive with regards to our clients' needs. In order to do so, we have a complete logistics network, with 12 centres and 21 sales offices throughout Spain. These facilities allow us to reach all our clients efficiently, meeting all their needs immediately and with efficacy.

WE WORK TO BE

PROACTIVE
WITH OUR
(LIENTS' NEEDS

IN 2017...

- The capacity of our external logistics centres has been significantly increased, allowing the delivery of products other than beer or import beers, and to respond to an increase in market demand.
- An external tax warehouse has been set up, allowing us to improve our export channel.

• We have an automatic warehouse with capacity for over 10,000 pallets, which has seen over 265 million litres pass through it in 2017.

• We inaugurated a new 4,160 m² logistic centre in Pontevedra, in Barro-Meis. It has the latest technology with solar panels and a hydrocarbon separator, contributing to the protection of the environment.

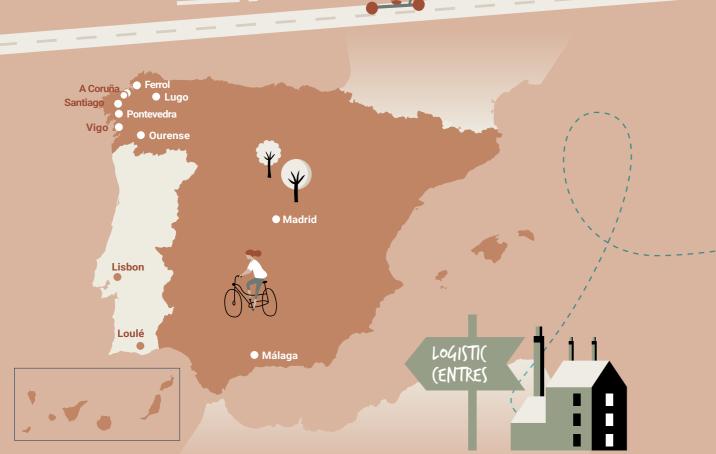
NLY THAT, BUT.

Our fleet of tank trucks

r Cerveza de Bodega is

onstantly renewed so it has
e latest technology in terms of
onsumption and emissions as

Thanks to the Check-in tool, we continue to track all the loading and unloading of vehicles





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Corporación Hijos de Rivera Product Portfolio:









Estrella Galicia Estrella



Shandy Estrella Estrella Galicia Estrella Galicia





NEW!



Fábrica de Cervezas



Cerveza de Bodega

PONTE DA BOGA



Godello 2017





Bancales



Expresión Histórica 2015



Porto de Lobos 2015

1906



1906 Reserva Especial

1906 Red

1906 Black



Cabreiroá Mineral Natural without Gas



Magma de Cabreiroá with Gas





Agua de Cuevas



Fontarel

HUOS DE RIVERA LIQUEURS



Orujo



Herbal liqueur



Orujo cream



Coffee liqueur

MAELO(



Coffee liqueur



Orujo

ME TONI(



ZVVIT











LA TITA RIVERA



free summer red wine





Rebujito



Strawberry Blackberry Pear flavour Cider flavour Cider flavour Cider









Natural







29



NEW PRODUCTS

La Estrella de Galicia

This is a new beer that pays

homage to the first generation

permanently joined our product

of the Rivera family, and that

portfolio, turning us into time

travellers and taking us back

Estrella de Galicia' recovers the

founder's original

recipe, influenced by the

German school of beer,

golden, elegant and with

It reaches the market in

33cl bottles and 6-pack,

with a craft design.

obtaining as a result

a German Pils beer,

a pleasant after taste.

over 100 years to 1906. 'La

...AND PRODUCT INNOVATION





A SUCCESSFUL YEAR...

MINERAL WATER

Cabreiroá

The brand has been awarded the top prize at the international **Global Bottled Awards 2017** in the Best Brand category for Cabreiroá 0,33l Kidz, and Best Water with Natural Gas for Magma de Cabreiroá Original Aluminio 0,5l. Likewise, the special Paw Patrol edition won first prize at the international

Global Bottled Water Awards

2016. The International Taste and Quality Institute of Brussels awarded Cabreiroá. Cabreiroá Mineral Natural sin Gas, and Magma de Cabreiroá con Gas, the Crystal Taste Award for maintaining exceptional taste and quality three consecutive years.

BEERS

1906

Both 1906 Reserva Especial, which has been on the market for longer, and 1906 Red Vintage and 1906 Black Coupage, that are recent additions to the family, have again won such important prizes such as the Monde Selection and the Superior Taste Awards from the **International Taste and Quality** Institute of Brussels. 1906 Red Vintage and 1906 Black Coupage have also won other important acknowledgements such as the Craft Beer Award, and the silver European Beer Star, awarded by **Private Brauereien**, for 1906 Black Coupage. These prizes are additions to the long list of prestigious awards obtained by the 1906 beer family, that already have collected a total of 12 prizes in 2017, and over 30 international prizes throughout their history.

(IDERS

Maeloc

Maeloc Extra and Maeloc Dulce (Sweet) were awarded a bronze medal at the International Cider Challenge. Maeloc Dulce also won the silver medal at the Fuji Cider Challenge 2017 held in Japan.

Ponte da Boga

Ponte da Boga Godello 2016 and Capricho de Merenzao 2015 obtained bronze medals at the International Wine and Spirit Competition 2017. The specialised publications,

and the Wine Enthusiast Magazine selected some of our wines as among the best in the world.

WINES

a reference in the sector, Wine Advocate by Robert Parker

Estrella de Navidad

We once again celebrated the Christmas festivities with our Christmas Lager, a 100% malt beer, wholly made with hops cultivated by our company in Galicia. Once again it was presented in a 75cl bottle with a cork and muselet, ideal for toasting with the family, and, this year, it featured an innovative label that, thanks to holographic ink, created a luminescent effect on the light

Fábrica de Cervezas

Estrella Galicia

This year, two limited edition products were launched:

'Fábrica de Cervezas Estrella Galicia Pimientos Padrón'. the first launch with this label, with 16,000 bottles of this limited and exclusive edition; and

'Fábrica de Cervezas Estrella Galicia Espírito Samaín', a

Galician Pumpkin Lager with 5.4% alcohol content, made from natural ingredients with pumpkin and vanilla pods.

Maeloc

We launched a new Maeloc flavour, the new Maeloc

Pineaple&Pear that ioins our range of strawberry, blackberry, and pear flavoured ciders that already have a faithful following. It's a very exotic proposal that doesn't abandon our traditional practices, as we have kept the autochthonous production with 100% Galician apples. The brand has also added new formats: Maeloc Natural is now available in champagne-style glass bottles, and Maeloc Sin (non-alcoholic)

is available in 20cl bottles.

The brand has also launched a new ecological cider vinegar that contains no sulphites and has low acidity, a golden amber colour and a light and fruity aroma.



LIMITED EDITIONS

bulbs present on the label.

Ponte da Boga Sazón

Exclusive edition made for the Grupo Nove -chefs at the cutting edge of Galician cuisine-, of which 1,000 bottles were







(OMPANY

Celanova, Cas dos poetas' award,

PA(KAGING SPE(IAL EDITIONS

Agua de Cuevas

The characters from the cartoon series **Ben & Holly** featured on the labels and packaging. The descent of the River Sella also featured on the 0.5 litre bottles, both in individual formats and in packs.

Cabreiroá

The Super Wings, the characters from the most popular cartoon series at the moment, were also featured on Cabreiroá packaging on PET 33 cl bottles with a special top for children. Our brand also collaborated with the illustrator and influencer Álex de Marcos, better known as **Mundopiruuu**, to illustrate via six different designs on front and back labels the different light at different times of the day, alongside references that evoke the natural, Galician origin of the mineral water.

Estrella Galicia

In addition to the special edition Estrella Galicia to celebrate the Fallas, the night of St John (San Juan), the Fiestas del Pilar and the Andausian Ferias, the Balearic Islands also had a special label inspired by the shapes and colours of the iconic figure of the siurell, the symbol par excellence of the region.

Likewise, we launched, for the very first time, a special edition for the Brazilian market, paying homage to the **Street Art** of São Paulo, the world capital of graffiti. Cusco Rebel, Shock Maravilha and Leiga took part in the homage, through artwork that would feature on our 330 and 600 ml bottles for the Brazilian market.

As a novelty, to celebrate

Mother's day, we launched a

(ABREIROÁ (OLLABORATED WITH THE INFLUEN(ER MUNDOPIRUUU

limited edition of our Estrella Galicia Especial labels, in 75cl format, to pay homage to and honour all the mothers on such a special day.

Meanwhile, **SON Estrella Galicia** launched a special edition for the very first time of "A qué suena tu cerveza?" ("What does your beer sound like?) with a total of 10 different designs that pay tribute to live alternative music. This special edition was available in ten 33cl cans fridge pack format.





CAMPAIGNS THAT LEAVE A MARK



PUBLI(ITY

Agua de Cuevas

Under the claim 'Donde hay un asturiano siempre hay otro asturiano' (Where there is one Asturian, there is always another Asturian"), the brand continues to work within the 'En Asturias nos cuidamos así' ("This is how we look after ourselves in Asturias") begun in 2016. This campaign highlights Asturian tradition, and its leisure moments, such as how to pour a cider, descend the River Sella, and eat a cachopo.

Agua de Cuevas also joined the acknowledgement given by the **Princess of Asturias Foundation**, making this year's award winners protagonists. Present in the main newspapers, the campaign emphasised the closeness and link of the brand with the region and its consumers.

Cabreiroá

Cabreiroá launched a television sponsorship campaign in 2017, with two audio-visual pieces broadcast before programmes on Atresmedia, Mediaset and Movistar+, such as The Simpsons, Cuarto Milenio and Taquillazo de la Sexta. The sea, the wind and the sliding of the board on waves were the soundtrack

which, with kite surfing as the subject matter, reflected Cabreiroá values such as vitality, optimism, and boldness.

Fontarel

'Porque en Andalucía la vida se bebe a todo color' ("Because in Andalusia life is drunk in full colour") aims to awaken affinity with Andalusians via the origin of the spring, in Loja, practically right in the middle of Andalusia. We presented this campaign in Seville at an event where the singer Rosa López, brand ambassador for the second year running, appeared sailing on the River Guadalquivir.

1906

At the end of November, we launched a publicity campaign for our 1906 beer, 'la familia más premiada' ("The biggest award winning family"), which highlighted the long list of prizes awarded to our 1906 beers, over ten in 2017. The campaign was present on TV, via programme sponsorship; in the press, with ads in magazines; and on outdoor and digital advertising.



2017 SUSTAINABILITY REPORT







Estrella Galicia

Our most emblematic beer brand launched a new advertising campaign in Spain: 'Estrella Galicia. Una historia diferente' ("Estrella Galicia. A different story"). It was presented via a 22" ad, which was complimented by other pieces of different lengths broadcast on all the channels of the Mediaset and Atresmedia groups, including for the first time channels like Fox and AXN, and ads in Sunday supplements. It was the launch with the most media presence in the brand's history in Spain,

with which we aimed to surprise

ESTRELLA GALI(IA LAUN(HED 'A DIFFERENT STORY

and grab attention, differentiate ourselves, and work on building the brand in the consumer's mind for the next few years.

In Galicia, our brand accompanied consumers in a number of celebrations and local festivities such

as the night of San Juan, the Rapa das Bestas, Arde Lucus, the Ortiqueira Festival, the Festivals of the Apóstol, Cristo de la Victoria and María Pita, among others.

We also launched an advertising feature about our link to the world of racing with Márquez, with whom we share values like talent, excellence and overcoming of obstacles that have led him to be a different story. With this campaign, we supported the rider in the last stretch of the season, watching him become World champion.



SPECIAL CAMPAIGNS

Through product placement, Estrella Galicia and Cabreiroá have appeared in the successful Atresmedia series La Casa de Papel and Allí Abajo. Cabreiroá has also been on all the audiovisual supports of the adventurerpresenter Jesús Calleja, while Estrella Galicia toasted the New Year on all the Mediaset and Atresmedia, and was also, on a number of occasions. on the Antena3 talk show El Hormiguero, accompanying Carlos Sainz and Marc Márquez.

1906 was present at Antonio Carmona's party on the show Mi Casa es la tuya, directed and presented by Bertín Osborne, and was the protagonist of one of the challenges featured in

El Hormiguero just like Cabreiroá. Our beer also carried out a publicity campaign aimed at attracting the attention of the elusive Banksy -considered the best urban artist in the world- to participate in the Meninas de Canido event. The campaign was present on outdoor advertising in the UK, and in special pieces in newspapers such as The Times, The Daily Telegraph, La Repubblica and The Guardian.

Via a visibility agreement, in 2017 SON Estrella Galicia backed the best alternative and independent music with a display recommending a selection of vinyl and CDs of alternative music in 7 of the most important stores of the chain Fnac in Spain.

MER(HANDISING

DIVERSIFICATIONOF

Next to our emblematic

Cervecería in Cuatro Caminos,

catering merchandising and

personalisation services to

value to our global offer.

our product portfolio that add

in A Coruña, we also have a merchandising boutique for all our beer brands. It offers all types of articles: sponsorship material (official Team Estrella Galicia 0,0 wear, official football shirts, SON Estrella Galicia accessories, etc.), glassware for beer, decoration, textile, and a number of different beer culture items.

PERSONALISATION

Custom Drinks offers a madeto-order concept, making and packing innovative products for each client.

DISTRIBUTION

We distribute our own products as well as those of other brands. In 2017, the Peroni brand joined our import beer portfolio, which we began to distribute in Spain. We also included new products from brands already on our portfolio, like **Duvel and Erdinger**, as well as new wine references such as Dominio del Pidio (red, white and rosé), Don Álvaro de Bazán, Finca Vallobera, Marqués de Murrieta Primer Rose, Marqués de Murrieta Gran Reserva and Castillo Ygay 1986. In 2017, we also started to distribute Coca-Cola Iberian Partners products in Galicia.

(ATERING

At Corporación Hijos de Rivera

we are committed to offering

solutions to our customers'

different needs. That is why

we add design, distribution,

Giste Cervecera has its own bars in A Coruña, Vigo and Madrid that act as our brand embassies, especially for Cerveza de Bodega which is accompanied by a wide restaurant offer based on quality products. Bares y Estrellas Food Services S.L. manages modern premises in the centre of Madrid that is a favourite meeting place for our clients, La Tita Rivera. A wide range of the group's products feature on its menu accompanied by a novel concept of snack: the 'casis' small bread rolls filled with a variety of deconstructed dishes.

DESIGN

Our experience in the sector is translated into interior design with **Desymo**, accompanying our clients from the very start, offering a real estate service, adding value to the product.



34

PRESENCE

we feel we are part of the digital revolution. That is why it is important for us to be present and strengthen our presence on the Internet and social media, channels that allow us to have renewed the image of the Estrella Galicia 0,0 and the Club Estrella Galicia websites, and updated the Cabreiroá webpage, adding exclusive and educational content.

IN MOTION

just a few weeks, Estrella de Navidad became the best selling beer on Amazon in December.

We also launched a new **SON** Estrella Galicia project: the digital ticket office for concerts - SON Tickets. This direct ticket the aim to improve the SON Estrella Galicia experience buying the tickets, creating a

WE STRENGTHEN OUR INTERNET AND SO(IAL MEDIA









ESTRELLA GALICIA

www.estrellagalicia.es

198,791 unique visitors

222.077 followers 84,306 followers

(i) 36,036 followers

(ERVEZA 1906

www.cerveza1906.es

170,188 unique visitors

32,009 followers

3,518 followers

4.982 followers

(ABREIROÁ

www.cabreiora.es

41,123 unique visitors

12,273 followers

8,212 followers

1.677 followers

PONTE DA BOGA

www.pontedaboga.es

12,000 unique visitors

2.208 followers

2,900 followers

LA TITA RIVERA

www.latitarivera.com

33,000 unique visitors

7,595 followers

2,465 followers

2,375 followers

FONTAREL

fontarel.es

5,487 unique visitors

AGUA DE (VEVAS

6,562 unique visitors

aguadecuevas.es

ESTRELLA GALICIA DO BRASIL

www.estrellagalicia.com.br

142.692 followers

10,463 followers

ESTRELLA GALICIA UNITED KINGDOM

estrellagaliciabeer.co.uk

1,788 followers

1.372 followers

466 followers

AND OUR SUBSIDIARIES!

Bares y Estrellas (The Phillippines) www.bares.com.ph

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Rivera Shanghai (China) www.riverashanghai.com

Balearic Beverage (USA) estrellagaliciausa.com

ESTRELLA GALI(IA 0,0

www.estrellagalicia00.es

29,451 unique visitors 45,154 followers

16,197 followers

73,619 followers

SON ESTRELLA GALICIA

www.son.estrellagalicia.com

172,857 unique visitors 17,645 followers

11,444 followers

9.013 followers



www.maelocway.com

10,514 followers

1,408 followers



MAELO(

16,000 unique visitors

2.047 followers

36



















WE ARE DRIVEN BY

INFRASTRUCTURES

In the last year, our brewery has undergone a wide range of improvement measures in its facilities to optimise production. It has increased the capacity of the brewhouse, reaching 24 daily processes. A BMF (beer membrane filter) has also been added, increasing the filtering capacity by 64%, reducing water consumption, manual work, and the costs of eliminating diatomaceous earth. New fermentation and storage tanks, resulting in less water for cleaning and a lower energy loss, and a Flowbalancer system for the silos have been installed.

In 2017, the seasonal beer label 'Fábrica de Cervezas Estrella Galicia' was presented, which will progressively launch a great variety of recipes with new ingredients from land, sea and air chosen to surprise.

The **Cabreiroá** facilities has implemented the lean manufacturing system, a management model focusing on creating flow so as to offer maximum value to clients, using only the necessary resources. The system includes TPM, initially at the first level, as well as 5s, problem solving workshops, improvement ideas, proactive meetings and employee participation, etc.

Beer pilot plant at **Custom Drinks**

The R&D department at Hr Incorp has worked on different beer proposals under the brand 'Cervezas de la Casa', unique recipes made with 100% natural ingredients and in different styles, coming out of our beer pilot plant at Custom Drinks. In 2017, a total of 11 beers were made, among which are: Saison, Brown Ale, Summer Ale, Lemon Beer, Oktoberfest, Sidreza, Wet hops, Rauchbier, Weissbier and Tripel. In total, almost 325.7 HI have come out of our beer plant at Custom Drinks.

This innovation project has also served to create our Fábrica de Cervezas Estrella Galicia beers. such as the limited edition 'Estrella





Galicia Pimientos de Padrón' and 'Estrella Galicia Espíritu Samaín', the latter including pumpkin and vanilla among its ingredients.





In 2017, we developed a logistics solution that allows consumers to enjoy Cerveza de Bodega at events sponsored by our brands. Hence, the Beertruck was born, a historical vehicle like those used in the 70's, to which we had added a portable system allowing our beer to reach our clients straight from the brewery to their glass.



TE(HNOLOGY

Ponte da Boga leads the Ecovine research project alongside the University of Santiago de Compostela and the CSIC. The initiative aims to develop innovative methodology to divide the vineyards into areas with high spacial precision and resolution using drones. The information obtained thanks to this process will improve the decision making process, optimising the planting and harvesting processes, both in terms of quality and efficiency.

RAW MATERIALS

Apples

The Maeloc Project is developing a detailed study to catalogue and identify varieties of Galician cider apple. A new analysis to determine how plagues affect the different varieties in the study has also been set up, in collaboration with the Agrometeorological Information Service of Meteogalicia and the Galician ministry for rural affairs (Consellería do Medio Rural).



Maize

Between 2015 and 2017, twenty maize grain hybrids

from different commercial producers have been evaluated to determine the yield of the grain and other agronomic features in two areas of Galicia. Likewise, the semolina capacity and quality of each variety was also evaluated.

Grapes

The collection in the Ribeira Sacra implies risky work due to the slope of its terraces. That is why all the work is carried out manually, which influences the unique character of the Ponte da Boga wines.



Barley

Research continues into this crop in different plots in Puebla de Brollón (Lugo), with great potential in these lands being observed.

Hop

For the fifth year, we have harvested organic hop, grown following the procedures laid out by the CRAEGA (Regulatory Council of Organic Farming in Galicia).











EMPLOYEES



IN THE BEST

COMPANY

At Corporación Hijos de Rivera we move towards the future in the best company. We know that people are the differentiating factor of our activity, and we

want to build an environment for all our collaborators where professional excellence can live side by side with a good work environment. We are aware of the challenges in a society in constant evolution and we continue to work to foster measures for a good work-life balance and strengthen our equality project.

FIGURES / WORKFOR(E



THE (OLLE(TIVE BARGAINING AGREEMENT (OVERS 100% OF OUR WORKFOR(E

TYPE OF WORK DAY FOR INDEFINITE (ONTRACTS

Full-time

812

(94.91%)

Part-time

43

(5.09%)

(ONTRACT TYPE

In recent years we have been analysing job descriptions to help us clearly establish tasks and roles for each of them. This work enables us to establish salary

bands that respect internal quality criteria when setting salaries.

Indefinite 855 (85.44%) **Temporary** 146 (14.56%)









2017 SUSTAINABILITY REPORT



WORKPLA(E (LIMATE

The magnificent collaboration achieved in this year's Great Place to Work survey regarding the workplace climate confirms that the path we have chosen is the correct one, and that we must continue to foster the corresponsibility exercise we began in 2015.

In 2017, participation in the **survey was 80.60%** (16.6 points more than in 2016), with an average satisfaction rating of 65 out of 100 (5 points more than in the previous year).

IMPROVEMENT PLAN 2017

evaluation,

management

by objectives,

assessment.

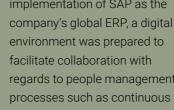
or performance

Good communication between work areas, an efficient system of continuous evaluation, and clear development of team skills are key for our success. An example of the measures suggested by internal work groups was Job and Competences

Descriptions training for over one hundred people from Central Services that was programmed throughout 2017.

Within the framework for the implementation of SAP as the company's global ERP, a digital environment was prepared to facilitate collaboration with regards to people management

processes such as continuous



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We continue to support the development of our internal talent with different programmes. In 2017, we offered a total of 18,500 training hours, an investment of €720,000. We also work towards the quality of these programmes, looking for the balance between the training offer available and the programmes designed by our professionals.

TRAINING IN FIGURES

Investment in training and development: €720,000

Total hours (Not including onthe-job training): 12,000

Participants: 1,640

Investment/hour: €60

Investment/participant: €440

Hours of on-the-job **training:** 6,500

Number of people that have received on-thejob training: 300



Training by Categories	Total
Hours of training per employee	7
Hours of Training for management middle management and graduates	15
Hours of Training for admin personnel, plant and warehouse staff	5

Training by Category	Total participants	Total hours
Management, middle management and graduate	es 405	5,900
Admin personnel, plant and warehouse staff	1,235	6,100
	1,640	12,000

Training Areas	Total participant	Total s hours
Quality	106	378
Competences and dep't	100	300
Beer Culture	122	1,539
Development	64	192
Technical Training	83	1,497
Team Management	61	794
Languages	233	5,593
Continous Improvement	10	20
Other courses and semina	rs 778	1,349
Health and Safety	20	128
Technology	63	211
General total	1,640	12,000

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PROGRAMMES

BEER (VLTURE

Since 2016, we have been training our teams in one of the fundamental pillars of our strategy: beer culture. Since it was set up, 770 employees have taken part in this course, a total of 8,900 hours.

As a novelty in 2017, we have added a new activity: Advance Training in the Beer Making Process. This session is aimed at production experts and middle management at all production stages so they understand the production process of our star product, from the grain to the bottle, in detail.

ON-THE-JOB

TRAINING.

TOTAL HOURS of TRAINING: 18,500

TOTAL NUMBER OF PARTI(IPANTS:

It is also worth highlighting the effort made by colleagues of new members of the company with regards to training. As internal trainers and under the supervision of their middle

managers, they are in charge of transmitting necessary knowledge and skills to soften the initial learning curve in each area of the organisation.





TEAM MANAGEMENT AND PERSONAL DEVELOPMENT

In 2017 we continued with the Team Management and Personal Development project. Through effective methodology, it uses basic concepts from psychology using simple language with the aim of helping professionals to know themselves better and understand the factors that shape interpersonal relationships. This programme works

on personal development and skills, and offers our middle managers better tools to lead teams according

to the leadership model established by the company.









MOVING FORWARD TOGETHER **WALKING IN**

At Corporación Hijos de Rivera we have implemented worklife balance initiatives as a way to make equal opportunities a reality, avoid discriminatory situations, and ensure that all our employees feel, independently of their gender or personal situation, that they have the possibility to progress in their career within the company, without having to forego personal development.

In order to do so, and with the aim of facilitating work-life balance, and continue with this aim, in 2017 we improved the paid leave in our collective bargaining agreement transforming, in some cases, calendar leave days

into work days and, in others, increasing authorised days off under those circumstances in which employees have to face unforeseen events (death, serious illness, hospitalisation of family members, etc.), moments during which we understand that the company has to be with people more than ever.

These measures are in addition to teleworking, a flexible workday, or shorter working days in summer months, all linked to our collective bargaining agreement.

We also have a series of social benefits among which stand out:

Pension Plan.

- Life and disability group insurance.
- Financial aid for schooling of employees' children.
- Increased health monitoring.
- Special prices for company products.
- Christmas hamper.
- Parking.
- Discounts in other companies.

At Corporación Hijos de Rivera we have an Equality

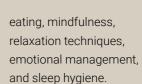
Plan that reflects our commitment to equal treatment and opportunities during all stages of the selection process, training, health and safety, independently of any personal or social condition.



At Corporación Hijos de Rivera we are committed to promoting health both within the company and outside it. To do so, in 2017, we continued the 'Tu salud es la Estrella' ("Your health is the star") programme, organising activities for employees and their families that encourage sport, healthy habits, prevention of unhealthy habits, and improving psychosocial factors.

This wide reaching programme included sporting activities like hiking or cycle routes, an inter-company football league ("26 Coruña Trophy"), the Big Match, and the Hijos de Rivera Padel Ranking.

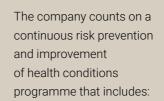
Likewise, in addition to making fresh fruit available for employees during Health week, we offer a variety of workshops such as healthy



IN 2017, WE ADOPTED THE LUXEMBURG DECLARATION, BECOMING PART OF THE SPANISH NETWORK OF HEALTHY (OMPANIES







Initial training for new employees.

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- Continuous on-the-job training with the aim of preventing accidents and improving work conditions.
- Specialised training to carry out special roles aimed at section managers, managers, and emergency staff.
- Training linked to the Health Programme to encourage healthy habits, physical activity, and improving psychosocial factors.

In 2017, we saw a reduction of accident rates, work related illnesses and sick leave. These are the main figures:

Incidence: 33.94

Frequency: 19.40

Leave days: 617

Absenteeism: 0,57

Fatalities: 0

PREVENTION, A



The Corporación Hijos de Rivera collective bargaining agreement includes our commitment to encouraging a culture of prevention and fulfilment of health and safety regulations, as well as improving work conditions, health and wellbeing of all our employees.

TRAINING, ADVICE AND PREVENTION



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EDU(ATION,

PROGRAMMES



(OLLABORATORS

PARTNERS THAT ACCOMPANY US ON

UUR IOURNE At Corporación Hijos de Rivera we **RESPONSIBLE PROCESSES** are aware that our collaborators play a fundamental role In the case of our **Procurement** in the development of the **business**. That is why in order

to carry out our activity in

a responsible manner, and

with the aim of improving our

relationship with our suppliers,

we have tools that allow us to

optimise that relationship.

Policy, this tool allows us to adapt the supplier portfolio to our production needs. It counts on a standardisation process and an analysis system that establishes pattern evaluations in those categories whose prices greatly depend on the variables priced on the markets. It also includes:

PRO(UREMENT (OMMITTEE

Core organisation in charge of establishing a series of guidelines to validate financial and quality aspects.

PROCUREMENT MANUAL

Includes measures such as:

The application of the general principle of competition, which is guided by transparency and non-discrimination.

- Consistency in achieving continuous improvement.
- Ethical procurement code.
- Fostering teamwork, and good communication with suppliers.
- Identification of new suppliers and market niches.

SELECTION PROCESSES

We have strict criteria in place to help us select our partners. Among others, we take into account:

- Fulfilling delivery deadlines, long-term commitment, and the scope of the agreement.
- Price.
- Financial stability.
- Respect for human values, the environment, and the applicable laws in the countries where the work is carried out.



In 2017 work was carried out on defining a new procurement model with all the internal departments of the company taking part, especially with reference to the implementation of a new ERP, SAP, and the administrative process entailed.









The principles that guide our activity are also transmitted to our collaborators, with the aim of ensuring the maximum level integrity and responsibility. Our Ethics Code outlines a number of guidelines with regard to the procurement process:

- Declaration of any type of personal interest that may affect impartiality.
- Protection of competitive edge in the management of those relations that are established in the long term with the supplier.

- Confidentiality and precision in the information presented by both parties, that must not, under any circumstance, be used for personal benefit or with the intention to deceive.
- 'Moderate hospitality' is accepted, in order to maintain goodwill relationships between client and supplier, as long as it does not harm decision making.
- Avoidance of 'business gift' practices.









Our activity is mainly focused on three types of client: food, bars and restaurants, and chain bars and restaurants. To supply them we have 21 sales offices,

as well as a sales network made up of our professionals. This sales force is one of the strongest pillars as thanks to their experience, specialisation, and constant training, it keeps the company connected to the real market demands.

We have a number of different platforms that allow us to speed up operations and the exchange of information between the company and our collaborators:

Automation of distributor's sales.

MOVING FORWARD TOGETHER

- Electronic invoicing.
- Electronic messaging for processes such as issuing electronic EDI invoicing at

Agua de Cuevas; Electronic EDI; EDI delivery notes for food retailers, etc.

Information service for Cerveza de Bodega bars regarding product quality information on delivery notes.



CONSTANT ATTENTION

We have a customer support service (SAC) that allows us to discover opinions and suggestions about our products which, undoubtedly, helps us to continue to improve. In 2017 the SAC received a total of 4,174 calls, of which 3,369 were information requests and 805 complaints. 81% of (ALLS TO OUR (USTOMER SUPPORT SERVICE WERE INFORMATION REQUESTS.

of These, 44% required sales (ONTACT, 51% WAS REGARDING THE AFTER-SALES SERVICE AND ORDERS,

AND THE REMAINING 5% RELATED TO MARKETING PROMOTIONS





In 2017 we set up a new **client** portal through which users can access information allowing them to keep track of their

relationship and activity with the company: orders, delivery notes, invoices, financial information, documentation...

60.88% RETAIL CLIENTS

(bars)

26.09%



CONSUMERS

USERS



^^^

that want to contact for collaborations and/or sponsorships, etc.



PAYING ATTENTION TO EVERY



STEP OF THE JOURNEY

We make a real effort to continue to create synergies between Corporación Hijos de Rivera and our clients, making sure that responsibility is present throughout the value chain.



We aim to ensure that all those involved in the process systematically fulfil the quality requirements demanded in such a way that it satisfies the needs and expectations of our clients.

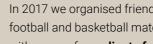
The Market Quality area is in charge of supervising these relevant aspects for the company, as well as promoting training for all those that are involved in the customer care process, ensuring that products reach the consumer in optimum condition.

The After-Sales Service (SPV) is in charge of the installation and maintenance of the equipment, ensuring that it works correctly via regular inspections.

CLOSE AND ACCESSIBLE

ESTRELLA GALI(IA NATIONAL BEER PULLING (HAMPIONSHIP

Within the frame of the Beer Master Sessions, in 2017 we held the fourth edition of the Estrella Galicia Beer Pulling Championship. A contest that brought together the best beer servers in the country from Asturias, Galicia, Castilla y León and Madrid. Martín Galán. from Asturias, was proclaimed the winner in this edition, which was held for the first time in Brazil as part of our presence at the APAS fair in São Paulo where the best beer servers in Brazil gathered.



Dépor on the playing field.

AD-HO((USTOMISATION

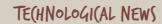
We offer a differentiating service based on the personal design of the Cerveza de Bodega tanks. It is a unique project on the market, and 100% ad-hoc for our most exclusive bar and restaurant clients. Diego Guerrero, two Michelin star chef, began the creative and conceptualisation process that resulted in the Cerveza de Bodega tanks installed in his restaurant, DSTAgE, in Madrid.



In 2017 we organised friendly football and basketball matches with some of our clients from the different sales areas. They were held at the stadiums of the teams sponsored by Estrella Galicia, where participants were able to share moves and experiences with idols from Obradoiro, Lugo, Celta and

(ERVEZA DE BODEGA

New Concept Craft project In 2017 the first Concept Craft premises opened in Madrid. where our beers are the great protagonists (be they our own, with the Fábrica de Cervezas brand, or import beers) as well as our ciders. In this type of premises, a specifically designed space is created, in addition to having personalised tanks, exhibition and information areas, and screens with specific content.



In 2017, we developed diverse logistic solutions so as to be able to enjoy Cerveza de Bodega at events sponsored by our brand. Hence, the **beertruck** model emerges as a mobile tank that allows us to take and serve this product at different events while maintaining its characteristics and properties intact.









WITH OPEN ARMS

In 2017, around 700 clients visited our brewery facilities. **Custom Drinks and Ponte da** Boga attended to 14 client visits

from 7 Hijos de Rivera sales areas in Galicia with an average of **16 guests per session**. The Friends of Ponte da Boga Club currently has 1,253 members (all of whom have visited the facilities) and has welcomed a total of 8,142 visits in 2017.

Likewise, in 2017 we were visited by the renowned chef **Nieves** Barragán accompanied by a group of British journalists. These facilities also welcomed the management team of **Conviviality**, our UK importer, and our client 53 Degrees North & Ricci's Tapas, among others.





PROFESSIONAL EVENTS

IN SPAIN

We have attended a number of professional events throughout the year, where we made presentations, and held tastings for sector members and the general public present, showcasing our wide beverage portfolio.

In January, we were at this fair that became the epicentre of gastronomy in Ourense, and that is becoming an unmissable date on the professional event calendar.

We participated in the eighth edition of the Fórum Gastronómico that was once again present in A Coruña, where we presented the new collaboration agreement with the Coruña Cociña chefs association.

We were at the Professional Wine fair in Ferrol, where we presented Sazón, a limited edition wine made-to-measure for Grupo Nove, the group of chefs at the cutting edge of Galician cuisine, by the Ponte da Boga winery in Ribeira Sacra.

Estrella Galicia and Cabreiroá were once again the official beer and mineral water at the Salón de Gourmets, that has become one of the most important showcases for top quality food and beverages in Spain.



Little Galicia, United Kingdom

Conciertos Notion y NME, United Kingdom

Hyde & Seek Beer Festival, United Kingdom

London Restaurant Festival, United Kingdom

Laithwaites, United Kingdom

Eventos de Microteatro, Miami (USA)

Pour the Core, USA

Beer Fest, Uruguay

Indycar, Uruguay

Copa Señor Emigrante, Uruguay

El Prado, Uruguay

Fiesta España, Uruguay

Festival Gastronómico de Montevideo, Uruguay

Oktoberfest, Uruguay

Ronda de degustaciones, Colombia

Campeonato de Cross Game, Paraguay

Encuentro de Food Trucks, Paraguay

LEAPING INTO NEW MARKETS

Besides our presence at international events, in 2017 we landed in:

In 2017 our Cabreiroá mineral water reached **Peru** for the very first time, in PET bottles of 50 cl. and 1 litre. Our beers have also started to be sold in the **Bolivian** market.

In USA, the Estrella Galicia barrel is already available, and Estrella

Galicia, 1906 Reserva Especial and Maeloc have reached Kansas and Tampa (Florida).

Ponte da Boga has found a place on the **Irish market** through a new importer that has added our Mencía, Godello and Albariño varieties to their portfolio.

INTERNATIONAL

In 2017, we took part in numerous and prestigious sector events with the aim of strengthening our brands' positioning, and getting close to our clients and other agents in the respective markets.

Craft Beer Rising, London (United Kingdom)

Imbibe Live, London (United Kingdom)

World of Private Label. Amsterdam (Netherlands)

ProWein, Düsseldorf (Germany)



Apas, São Paulo (Brazil)

Gluten Free, Paraguay

Paraguay

Mega Placeres, Quito (Ecuador)

Encuentro Nacional de Fupacel,





SO(IAL ENVIRONMENT

At Corporación Hijos de Rivera we form part of society in a very active way. We are present and we want to help to build the future, supporting culture, sport, and healthy leisure.



THE SOUNDTRACK OF OUR

A RECORD SON **ESTRELLA GALICIA**

SON Estrella Galicia was stronger than ever in its eighth edition, with record figures: 14 cities, 171 concerts with line-ups that mixed the energy of young promises and established legends. Over 48,000 spectators enjoyed the best alternative live music in 26 of the best venues, accompanied by the best beer. In this edition, top artists like The Jesus and Mary Chain, Quique González y Los Detectives, The Horrors and Ángel Stanich,

among others, got up onto

the stages of this festival.

In 2017 we were present at festivals all over Spain, such as Resurrection Fest Estrella Galicia, Festival de Ortigueira, Sinsal SON Estrella Galicia, and Monkey Week SON Estrella Galicia. We also presented new innovative proposals like the Festival SON Estrella Galicia Posidonia and the 3D Sound Room stages by SON Estrella Galicia at the MIRA in Barcelona. We were also present at 7 Fnac stores in Spain to recommend the best alternative music

with SON Estrella Galicia.

IN BRAZIL AND UNITED KINGDOM

The SON Estrella Galicia concert season once again stopped off in Brazil, where we inaugurated the Sala Estrella Galicia Estación Río Verde venue, and in the UK with the most fashionable bands. Thousands of spectators enjoyed concerts given by artists like Domenico Lancellotti and Curumin, in Rio de Janeiro and São Paulo, or Disciples and IAMDBB & Jamz. in Leeds and London respectively.





Live independent music, current events and humour come together in this radio programme which, under the name of 'Oh! My Lol SON Estrella Galicia' is broadcast on Cadena SER, with the independent music scene as its focus, but also reviewing the latest news with the unmistakeable humour of 'El Mundo Today'.

CLUB-E ESTRELLA GALICIA

The Club-e Estrella Galicia music circuit, a joint venture between Estrella Galicia and the Asociación Galega de Salas de Música ao Vivo 'Clubtura' (Galician Asociation of Live music venues), made over 15 visits to different areas to foster the talent of consolidated and emerging Galician bands as part of a new music circuit.





10 YEARS OF CICLO 1906

The Ciclo 1906 closed its tenth edition with a resounding success in spectator numbers and by growing internationally. A total of 45 live concerts were held in some of the best venues in 13 cities in Spain and Brazil with the participation of 20 artists.

Nik West, Pepe Habichuela, Jack Broadbent, Shirley Davis, Aaron Parks, Melissa Aldana and Jerry Bergonzi were just some of the flamenco, jazz and soul stars that left their mark on this season.

Flamenco and art came together at the IV Jornadas 1906 de la Guitarra Española





in Chinchón, a festival that once again counted on the collaboration of the 1906 family. The grand finale of the tenth anniversary took place on 19.06 with 3 simultaneous concerts being held on both sides of the Atlantic.

MORE JAZZ

Clarence Bekker and Kotka were some of the great artists that the fourth edition of the festival +QUE JAZZ offered to the city of A Coruña and its visitors during the 14 unmissable jazz concerts organised. The XXVII Jazz Festival in Lugo turned the city, once again, into a new international reference on the jazz scene with a total of 22 concerts by groups from all over the world over nine days.

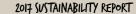
MAKETON MAELOC

Maeloc continues to support local music with the Maketon **project**. This year, the award winners were Est Best Boy, Paco Serén, Stoned At Pompeii, Israel Ruiz, Maldito Murphy and Bflecha.

WITH









MOTOR RACING

FROM 0,0 TO 100

Team Estrella Galicia 0,0 rounded off the motorcycling world championship season with a resounding success.

The winners of the three categories -Marc Márquez (MotoGP), Franco Morbidelli (Moto2) and, from 2018, Joan Mir (Moto3) – competed under our sponsorship, a milestone that could only be achieved by our brand. This commitment with the motor racing world goes even further, and Estrella Galicia 0,0 has extended its agreement with the two motor racing structures present at the World Championships (Marc VDS and Monlau Repsol Technical School) for two further seasons.

WE SUPPORT SPORT, (ULTURE AND HEALTHY LEISURE



The Renault Formula 1 team welcomed Carlos Sainz and Estrella Galicia 0,0 at the USA Grand Prix. The Spanish driver, with whom we share values such as overcoming obstacles and hard work, made his debut once again alongside the brand that will continue to support him in this new and exciting stage as it has been since 2013.



ESTRELLA GALICIA PADEL OPEN

In 2017 the 14th edition of this tournament was held, filling all 800 available places. Since it started, this event has managed to position itself as the largest amateur tournament in the north of Spain.











CREATING FANS

Estrella Galicia once again showed its support for sport, sponsoring clubs like Deportivo, Celta, Lugo, HC Liceo, Pontevedra, Parrulo FS, Cerceda, Racing de Ferrol, Somozas, Ponferradina, CD Boiro, and Obraidoro, Club Baloncesto Breogán, Club Ourense Baloncesto and the Peixe Galego Marín. It also supported the top three Galician rugby teams: CRAT Coruña, Vigo Rugby and Campus Ourense Rugby, the only ones that compete in the 'División de Honor B', and the top team in Spain, VRAC Valladolid.

Our Andalusian brand of mineral water, Fontarel, started to sponsor the Betis and Málaga teams in 2017, becoming its official drink.

This year we set in motion a new proposal that allows Galician families to enjoy the best sport from inside, experiencing a unique and exclusive adventure at the Deportivo, Celta, Lugo and Obradoiro facilities.

Cabreiroá became the main sponsor of the DéporCampus, which in 2017 changed their name to DéporCampus Cabreiroá, that attract over 2,000 girls and boys every year. The brand also collaborates with the Fundación Celta de Vigo's Summer Camp. Both agreements strengthen the relationship between our company and these local clubs.

For the second year running, we have carried out this initiative that allows fans to choose the player of the month from Dépor, Celta, Obradoiro and, as a novelty this season, Lugo, via the respective club's social networks.

Corinthians, the team sponsored by Estrella Galicia 0,0 in Brazil, became the Brasileirão 2017 champion. We have accompanied the club with a number of special initiatives on their way to the top.











CABREIROÁ, OFFICIAL WATER FOR THE SAN SEBASTIÁN FESTIVAL

Strengthening our commitment to the world of cinema and culture, Cabreiroá was once again the official mineral water of the San Sebastián Film Festival, one of the most important film contests in Europe.





MOVING FORWARD TOGETHER

Our cultural sponsorship project '12 miradas: Riverside' becomes consolidated in its second edition that has come alive with the particular vision of great artists. These are twelve gazes and twelve perspectives that exude art, creativity and inspiration, such as that of Antonio Murado, Boamistura, Cristina Sánchez, Juan Domingo Santos and Teresa Galí-Izard, among others.

Promoted by Corporación Hijos de Rivera and Laboratorio



Creativo Vilaseco, this initiative has two different, but complementary settings: the urban (in A Coruña) where talks and exhibitions are organized, and the rural (in Ribeira Sacra) with residencies and workshops.

ESTRELLA GALICIA AND ESTAÇÃO RÍO VERDE

WING A CULTURAL WING A CULTURAL

In 2017 we began collaboration with the Centro Cultural Rio Verde, one of the most famous cultural spaces in São Paulo, which became Estrella Galicia Estação Rio Verde. It is a multiuse venue where an intense calendar of cultural events has already started which includes music performances, beer culture events, and art exhibitions.



SUPPORTING LOCAL FESTIVITIES

Our company is present at the most important popular festivities held in Galician cities. To those of the Apóstol de Santiago, Arde Lucus and San Froilán in Lugo, the María Pita festivities in A Coruña, and the Cristo de la Victoria in Vigo, this year we added those in Ourense, the Betanzos hot air balloon and the Viking festival in Catoria.





VOLUNTEERING

MLESTONES



The aim of Corporación Hijos de Rivera is to not leave anyone behind on the way. That is why our employees show their solidarity with different corporate solidarity initiatives that they carry out throughout the year.

EMPLOYEES BRING OUT THEIR MOST (HARITABLE SIDE

'5 KILGMETROS SOLIDARIOS'

The race promoted by our volunteering team and organised by the NGO A.I.R.E. and the Rías Altas Food Bank beat participation records by gathering over 1,000 participants. In total, the organisers of this race, held for the first time in A Coruña, raised €6,800 and 230 kilos of food.





The volunteers organised the second charity 'Operation Carnival Biscuit', sharing typical cakes and sweets of this festivity with colleagues in exchange for a donation, in this case for the Padre Rubinos centre in A Coruña.





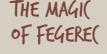
A SMILE FOR (HRISTMAS

The volunteering team joined the 'Una Sonrisa por Navidad' (A smile for Christmas) initiative, promoted by the NGO Cooperación Internacional. The campaign was well received and around 130 presents were collected to give to those children in Galicia who most needed them.





Responding to a call for help from the San José de Calasanz Children's Home, our volunteers, with the collaboration of Custom Drinks and Desymo, turned an empty, underused corner at the home into a terrace full of life and colour, a renewed bright space that the children themselves named 'Chilau' ('Chill-out').



The Galician Federation of Rare and Chronic illnesses (Fegerec) visited the company to raise awareness about the work they do. Our volunteers joined in with the initiative 'It can be magic thanks to you' by buying candy sticks.



FIRST

Our volunteers took the children from the Centro Hogar María Inmaculada de Bañobre (Miño, A Coruña) out sailing for the day.



(OMPANY (HARITY DAY

We took part in the Company Charity day for the first time. This Cooperación Internacional NGO and Atresmedia project aims to promote and facilitate social participation by companies via corporate volunteering. Our professionals shared a morning with people with learning disabilities from the Pai Menni centre.

BOTTLE TOPS (OLLECTION

Since 2017, we have collaborated with the SEUR Foundation in its 'Tapones para una nueva vida' ('Bottle tops for a new life') campaign through the collaboration agreement 'Organización Taponera' ('Bottle top organisation). We collect bottle tops at our work centres to help children with health problems.



The group's employees decided, through the 'Let's decide together' initiative to choose one of the six third sector non-profit foundations previously selected by the volunteering team. ASANOG and the Fundación Andrea were the charities with the most votes, followed by ASPERGA, AGADEA, AGAELA and ASPRONAGA.

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ACCOMPANIED ON OUR

FOUNDATIONS:

ORGANISATIONS THAT WE (OLLABORATE WITH

We collaborate with non-profit institutions and organisations to help those that most need it. For a few years, we have been collaborating on the projects of Centro Reto, Equus Zebra and

ABAC (Bulimnia and Anorexia Asociation) by donating products or with financial contributions.

On occasions, we also help other non-profit collectives:

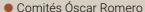




- ACEM (Coruña Multiple Sclerocis Association)
- ACLAD (Citizen's Association in the Fight against Drugs)
- ADACECO (Brain Injury Association)
- AECC (Spanish Cancer Association)
- AFACO (Alzheimer Patients' Families Association)
- AGADEA (Galician Alzheimer Patients Association)
- AGAELA (Galician Association of Amyotrophic Lateral Sclerosis patients)
- ALCER
- Aleph-Tea Foundation
- Alliance of Von Hippel-Lindau disease families (VHL disease)
- Andrés Olivares Foundation

- APROCOR Foundation
- ASANOG
- ASEMPA (Association of Muscular Diseases of Asturias)
- ASINDOWN Foundation
- ASPACE Confederation
- ASPERGA (Galician Asperger Syndrome Association)
- ASPRONAGA (Galician Association to help people with learning disabilities)
- Association 'Nuestra Señora del Carmen'
- Cáritas Manila (Philippines)
- Cáritas Parroquial Aldán
- Centro Pai Menni
- Cocina Económica de La
 Coruña (La Coruña soup kitchen)
- Collaboration against forest fires, Provinces of Ourense and Pontevedra





- Consell Insular de Fomentera (Save The Posidonia Project)
- Cooperación Internacional
- Coruña Multiple
 Sclerosis Association
- CRECE
- ÉRGUETE (Help for Drug Addicts)
- Escuela de Vela
 Adaptada del MRCYB
- FAGAL (Galician Associations of Alzheimer and other mental illness patients' families)
- Federación Gallega de Esclerosis Múltiple
- FEGEREC (Galician Federation of Rare and Chronic Illnesses)
- Foundation Andrea
- Fundela Foundation

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Galician Coeliac Association

played against each other in the XIX Moncho Rivera Memorial Tournament. The Galician

team won, but those that really achieved a landslide win were the fans, who beat all records: €38,692 was collected, that went to the A Coruña Cocina Económica (Soup Kitchen) and

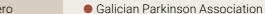
XIX MONCHO

TOURNAMENT

Deportivo and Corinthians

MEMORIAL

RIVERA



- INGADA Foundation
- J'aime Rêver Association
- 'Lo que de verdad Importa' Foundation
- Nico Against Childhood
 Cancer and Cris against Cancer
 Research Organisations
- Pablo Beiro Foundation
- Real Institución Benéfico Social Padre Rubinos
- Red Cross
- Rías Altas Food Bank
- San José de Calasanz Children's Home
- SEUR Foundation
- Spanish Foundation to help research into Parkinsons disease
- Vigo contra el Cáncer (Vigo Cancer association)













Fórum Gastronómico

at the Fórum Gastronómico,

demonstrated the potential of

our rural areas, with over 850

participants. Among theses

proposals were Maeloc cider

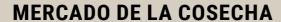
and Ponte da Boga tastings.

where, for three days, it

offered 57 activities that

The Mercado de la Cosecha was

2017 SUSTAINABILITY REPORT



The Corporación Hijos de Rivera social commitment initiative aims to become the competitive leverage of socioeconomic development in rural areas under the principles of innovation, quality and sustainability, through raising awareness of unique projects that:

1-1

- Offer products and initiatives of value that are a source of inspiration.
- Generate wealth and sustainable socioeconomic development for rural areas.

Noroeste Estrella Galicia

As a grand finale to the Festival Noroeste Estrella Galicia, the Mercado de la Cosecha organised tastings of Maeloc ciders, Cortes de Muar cheeses and the Galician pig delicacies from Horta de Teodoro, among others, in Paseo de los Puentes in A Coruña. Over 6,000 people enjoyed this proposal that serves as development leverage to create wealth in rural areas.

Los Parladoiros, en Son d'Aldea

After the success of the previous four editions, we developed a **new** format for the Parladoiros, one in which the producers presented their experiences in their own environment. The aim is to give a voice to projects in rural Galicia that have proved to have offered added and differentiating value.

Salón de Gourmets

For the second consecutive year, we were at the Salón de Gourmets in Madrid, the largest European event of premium products, and an unmissable date for top of the range food and beverage brands. Here, we presented thirteen exemplary initiatives from rural Galicia, enabling them to present their story and products to the over 92,000 attendees from 20

countries that visited the fair.

TRAINING

(0-(OOKING PROGRAMME

At Corporación Hijos de Rivera we contribute to training highly qualified professionals via the Co-Cooking programme. This collaborative initiative gives students and restaurant professionals access to highly valuable training initiatives. In 2017, we held a total of 17 workshops in conjunction with

10 catering colleges and a total of 430 participants.

Among the proposals offered by this programme that brings to the forefront Galician culinary potential, the PortAmérica festival stands out, at which Galician catering students had the opportunity to learn shoulder to shoulder with chefs like Yayo Daporta, Javier Estévez, Estanis Carenzo and lago Pazos, among others.

BEER (VLTURE

We have developed different projects to promote our beer culture among our clients, employees and catering colleges. The most visible part of this project is the Beer Pulling

Championship held throughout Spain aimed at finding the best beer server in the country, but we also offer beer culture training courses in catering colleges. In all of these cases, the aim is to promote beer culture and acknowledge the work carried out by bartenders as an essential link in the distribution chain of our products.

IN(ITUS

Ana Elorza, who is in charge of Nana Pancha, won the third edition of the Premio Incitus. a private non-profit initiative that aims to boost the Galician food and beverage sector via a mentoring programme for innovative ideas in the sector, with the support of Estrella Galicia. Almost 40 projects were presented in this edition.



THE MER(ADO, ON THE NET

- www.mercadodelacosecha.com
- twitter.com/MercadoCosecha
 - www.facebook.com/mercadodelacosecha
- www.instagram.com/mercadodelacosecha



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ABOUT OUR







We collaborate closely with the most representative associations in the sector in order to offer them support as well as strengthening our position as a reference within the market:

- Foro de Marcas Renombradas Españolas (Leading Brands of Spain Forum)
- AECOC: Asociación de Empresas del Gran Consumo (Association of large-scale consumption companies)

- Cerveceros de España (Spanish Brewers)
- AETCM: Asociación Española de Técnicos de Cerveza y Malta (Spanish Association of beer and malt experts)
- ANEABE: Asociación Nacional de Empresas de Agua Envasada (Spanish Association of bottled water companies)
- AESI: Asociación Española de Sidras (Spanish cider association)
- Asociación Gallega de la

Empresa Familiar (Association of Galician family businesses)

- APD: Asociación para el Progreso de la Dirección (Management development Association)
- Ecovidrio
- 'Club de los 20': The 20 most important family businesses in the food, beverage and consumer sector in Spain
- Calidalia
- Autocontrol

COMMUNICATION TOOLS



The online MundoHR platform offers information in Spanish and English about the latest news regarding the companies that make up the group, as well as our products. The blog has corresponding Facebook, Twitter (@mundohr and @mundohr_en) YouTube and Instagram accounts. Throughout the year we also bring out two to three issues of our corporate magazine, MundoHR, which brings together the most interesting news regarding our company. We distribute 15,000 copies of each issue (13,000 in Spanish and 2,000 in English) among our stakeholders.

68



Our team is in charge of maintaining a close relationship based on trust with the media, and of publishing information of interest related to the company.



INTERNAL (OMMUNICATIONS

Communication is a fundamental pillar in the interaction with our stakeholders. At Corporación Hijos de Rivera we have different tools with which to offer information about

our company, activity, and

our brands to shareholders,

employees, clients, the

media, institutions, and

society as a whole.

Communication with employees is fundamental. For it to be fluid, we send internal bulletins via email with all the information that could be of interest to our workforce.



SHAREHOLDERS' (HANNEL

On this channel, shareholders can find a platform that favours communication and relations between the owners and the company.





(ORPORATE WEBSITE

The www.corporacionhijosderivera.com website gathers all the general information on the company, while the group's companies and their foreign subsidiaries have their own websites.









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THE ONLY

PROVEN ENVIRONMENTAL

This system allows us to study and evaluate the direct and indirect environmental aspects that arise from our activity,

Our commitment to the environment is applicable to all our business areas and all our work centres and, in the case of Hijos de Rivera, is verified annually by an environmental governance system based on the strictest of international standards.

identify the level of compliance with legal requisites, and define improvement programmes.



Step by step, but with clear goals, we continue to introduce measures to **improve energy** efficiency, and reduce the consumption of water and other raw materials needed

impact on the environment.

to produce our products. For example, we have installed a cooling tower, and substituted the storage tanks for more efficient ones in our brewery, which has led to an improvement in consumption indicators.



(ONVINCED THAT RESPECTING THE ENVIRONMENT IS NE(ESSARY, WE KEEP UP

TO MITIGATE THE IMPACT ON THE ENVIRONMENT



BREWERY

The environmental aspects arising from our brewery are controlled taking into account the applicable legal requisites and internal specifications of our management system. We have an integrated authorisation from the Galician Regional Government that regulates compliance with regards to waste, water discharge and emissions.

The execution of these requisites is evaluated by the UNE EN-ISO 14001:2004 standards and EMAS 1221/2009 (EU Eco-Management and Audit System). Some of the initiatives set in motion by the company to improve energy efficiency and reduce the impact on the environment are fruit of this analysis.

Investment in environmental governance € (Brewery)

Environmental protection E. protection per hl/packaged

149,237 E. protection services *

234,580

0.084

73

Expenses associated 45,991

to environmental protection equipment

* Emissions control, mineral water quality control, waste management, integrated management systems, and environmental audits.

(ABREIROA

The Cabreiroá certified environmental management system is based on the criteria found in standard UNE EN ISO 14001, which evaluates and applies the necessary measures to reduce the environmental footprint, one of our company's most important goals, developing sustainable exploitation of the aquifers.



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ON THE RIGHT

At Corporación Hijos de Rivera we are aware that one of the ways to leave a mark for the future is to create as

little environmental impact

as possible. To do so, we are

constantly studying actions that make a difference when working towards this goal, and that result in a reduction of emissions into the atmosphere, energy consumption and materials.



WATER CONSUMPTION

BREWERY

Although the production of litres of beer increased in 2017 by over 16%, the total consumption of water increased by barely 5% in the same period. In fact, thanks to the measures adopted by the company, water consumption per hectolitre bottled went down by almost 10% in the last twelve months.

Water withdrawal 2017*:

1,145,664 m³

* Water from the municipal supply

Water consumption 2017: 4.11 hl consumed / hl bottled

(ABREIROÁ

Total water withdrawal 2017: 9,002.77 m³

FONTAREL

Total water withdrawal 2017: 106,000 m³

ENERGY

BREWERY

increased in 2017 by 16.49%, reaching 278.88 million litres, the energy efficiency measures that Corporación Hijos de Rivera has applied at these facilities has meant a reduction of electricity and natural gas of 3% and 7%, respectively. On the other hand, the use of biogas, generated during

wastewater treatment, as

fuel increased by 29%.

Although **beer production**

Among the measures adopted last year in order to achieve this sustainable objective were the installation of a new cooling tower, and the substitution of two storage tanks for two stainless steel tanks that lead to better energy efficiency, and that require less water to clean.

Total Consumption (GJ)	2017	2016
Electricity	80,358	71,438
Natural Gas	179,128	165,655
Biogas	9,168	6,085
Energy Intensity (GJ/hl)	2017	2016
Electricity	0.0288	0.0298
Natural Gas	0.0642	0.0692
Biogas	0.0033	0.0025
Cosumption Reduction	2017	
Electricity	-3%	
Natural Gas	-7%	
Biogas	29%	

(ABREIROA

In 2017, electricity consumption at the Cabreiroá springs was:

Electricity	2017	2016
Internal Consumption	12,136.77	11,231
Energy Intensity (GJ/hl)	0.0149	0.0150
Consumption Drop	-0.08%	-1.86%

AGUA DE (VEVAS

At the Agua de Cuevas springs, electricity consumption was:

Electricity	2017 20	
Internal Consumption (GJ)	4 035 05	3 989 32

FONTAREL

At Fontarel Energy consumption was:

Electricity	2017
Internal Consumption (GJ)	7,798.73





CONSUMPTION OF MATERIALS







The increase in the number of production days meant that in 2017 the consumption of some materials, such as detergents, increased. On the other hand, there was a reduction in lye due to the introduction of measures in operation control practices. Among the improvements, there was also the installation of a new membrane filter that does not require the use of diatomaceous earth.



Material Consumption (t)	2017	2016
Carbonic	5,459	5,217
Nitrogen	1,070	1,133
Lye	65	75
Diatomaceous earth	453	424
Detergents	1,792	1,134
Raw Materials	52,969	47,435
Single use packagin	46,372	37,965
Reusable packaging	1,225	1,059
Material Consumption (t/hl)	2017	2016
Material Consumption (t/hl) Carbonic	2017 0.0020	2016 0.0022
Carbonic	0.0020	0.0022
Carbonic Nitrogen	0.0020	0.0022
Carbonic Nitrogen Lye	0.0020 0.0004 0.0001	0.0022 0.0005 0.0001
Carbonic Nitrogen Lye Diatomaceous earth	0.0020 0.0004 0.0001 0.0002	0.0022 0.0005 0.0001 0.0002
Carbonic Nitrogen Lye Diatomaceous earth Detergents	0.0020 0.0004 0.0001 0.0002 0.0006	0.0022 0.0005 0.0001 0.0002 0.0005
Carbonic Nitrogen Lye Diatomaceous earth Detergents Raw Materials	0.0020 0.0004 0.0001 0.0002 0.0006 0.0190	0.0022 0.0005 0.0001 0.0002 0.0005 0.0198

(ABREIROÁ

Material Consumption (t)	2017	2016
CO ₂ (water carbonisation)	85.478	113.050
LPG	159.206	321.017
Paper	0.382	0.271
PET as auxiliary material	2,245.757	2,188.512
NR-glass as material auxiliar	56.593	71.250
R-glass as auxiliary material	3,146.177	13,391.684
Aluminium bottle as auxiliary materia	al 20.266	17.075
Paper as auxiliary material	5.747	1,272.666
Sheet metal as auxiliary material	75.211	242.809
Plastic as auxiliary material	1,336.607	1,191.324
Cardboard as auxiliary material	663.875	703.012
Lye	67.244	91.500











AGUA DE (VEVAS

Material Consumption (t)	2017	2016
Detergents	3.08	3.990
Cardboard boxes	236	209
Cardboard Sheets	2	2
Handles	3.9	4
Labels	41	40
Preforms	741	730
Tops	63	59
Film	21	22
Retractable film	53	57

FONTAREL

Material Consumption (t)	2017	2016
Plastic handles	6.8	7.1
Cardboard handles	7.2	9.0
Glue	2.5	2.3
Stretch film	34.6	42.8
Labels	40.8	40.1
Cardboard sheets	95.6	91.5
Cardboard trays	46.5	54.3
Preforms	952.2	871.7
Retractable film	111.2	111.3
Tops	54.1	45.0









Greenhouse gas emissions deriving from gas consumption (t)	2017	2016
CO	10.049	9.216

BREWERY

Emission levels per hectolitre bottled (hl/ bottled) continue to descend at our facilities. Although the total increased by 9% in the last year, the percentage per hl/bottled was reduced by 6.7% due to the energy efficiency measures adopted in recent years.



Greenhouse gas emissions intensity	2017	2016
CO ₂ e/hl bottled	0.003604	0.003850





EFFLUENTS AND WASTE

Non-hazardous waste

BREWERY

Non-hazardous waste (t)	2017	2016
Urban	85	69
Paper and cardboard	388	306
Glass	2,064	1,850
RCD	11	19
Wood	248	337
Labels	467	407
Diatomaceous earth	265	289
Plastic	219	172
Toner	-	-
Scrap metal	47	51
Stainless steel scrap	44	18
Total water discharge (m³)*	2017	2016
	867,238	786,430
* Treated water discharged into the municipal	sewerage syster	n

(ABREIROÁ

Non-hazardous waste (t)	2017	2016
Urban waste	57.08	40.34
Paper, cardboard and plastic	135.96	140.08
Glass	273.62	160.84
Printer and toner cartridges	0.12	0.07
Total water discharge (m³)	2017	
	60,763.2	



AGUA DE (VEVAS

Non-hazardous waste (t)	2017	
Cardboard	-	
Plastic	3.67	
PET	4.94	
Plastic		

FONTAREL

Non-hazardous waste	(t)	2017
Cardboard		56.2
Plastic		73.4
PET		-
Total water		
discharge (m³)*	2017	2016
	29,297	19,612
* Treated water discharged into the municipal sewerage system	he	

CUSTOM DRINKS

Continuing with the work started in 2007, at Custom Drinks we carried out a number of studies to evaluate waste generated at the facilities in Chantada. To do so, we worked closely with local collaborators as well as with Spanish research groups.











Hazardous Waste

BREWERY

During 2017 there was an important reduction of hazardous waste, such as used mineral oil, absorbents, WEEEs, filters and cooling equipment which was renewed in 2016.



(ABREIROA

Hazardous waste (t)	2017	2016
Used oils	0.067	0.255
Contaminated packaging	0.198	0.075
Absorbents	2.019	0.215
Aerosols	0.077	0.213
Non-halogen solvents	0.002	0
Laboratory waste	0.036	0.020

AGUA DE (VEVAS

Hazardous waste (t)	2017	2016
Organic solvents	0.05	0.04
Used mineral water	0.07	0.02
Contaminated packaging	0.09	0.05
Aerosols	0.03	0.04
Absorbents	-	-
Rags	0.05	0.05
Fluorescents	0.05	0.08
Laboratory	0.04	-



Hazardous waste (t) 2017 2016 Used mineral oil 0.810 3.340 Contaminated packaging 0.530 0.685 Aerosols 0.087 0.180 0.489 Absorbents Fluorescent Tubes 0 0.003 Laboratory waste 0.00 Filters 0.095 0.04 Aqueous cleaning solutions 0.600 0.600 Batteries 0.067 Ink and glues 0.908 0.319 WEEE (screens, PCs) 0.324 Cooling equipment 4.66 5.800

FONTAREL

Hazardous waste (t)	2017	2016	
Contaminated plastic packaging	0.3	0.5	



AT (USTOM DRINKS WE HAVE (ARRIED OUT EVALUATIONS

OF THE WASTE GENERATED AT THE (HANTADA FA(ILITIES



HARVESTING



RESULTS

Our activity is closely tied to agriculture and that is why we work respecting the environment, in close collaboration with local producers and applying the latest advances and research to the cultivation of grapes, apples and hop in order to improve productivity.



The ripening and collecting conditions of the 2017 harvest gave excellent results in terms of quality, which will in turn lead to meaty and concentrated wines. Besides the grape of the Mencía and Godello varieties, D.O and Ponte da Boga, the productive quality of the recently recovered varieties, like Merenzao, Sousón, Brancellao and Albariño was also optimised. In total,

327,572 kilos of the different varieties were collected.



At Custom Drinks, we collaborate with over 1,000 small producers from all over Galicia that, every year, produce the apples used to make our 100% Galician cider, Maleoc, following traditional methods, only from fresh apple must and not concentrate.

The harvest consisted mainly of the autochthonous varieties like Rabiosa, Pero, Jamardo, Marafonsa, Ollo Mouro and Ollo Landoi.

Currently, 30% of cider apples acquired and processed by Maeloc to make its cider is certified by the Regulatory Council of Organic Farming in Galicia, enabling the production of its Extra Cider, Natural Cider and

Sweet Cider, all of them organic.



The hop harvest cultivated in Galicia in 2017 allowed us to produce over 6 million litres of beer. In the plots located at the facilities of the Agricultural Research Centre (CIAM) in Abegondo, that currently has 2.2 hectares, the varieties this year were Magnum, Perle, Sladek, Merkur, Cascade, Admiral, as well as the organic hop Nugget, the latter cultivated following the procedures outlined by the CRAEGA (Regulatory Council of Organic Farming in Galicia), via a pioneering project in Spain.

In 2017, we also undertook a study to improve the productivity of the Perle plant, which is not very strong in our climate and soil.







(301-1) (413-1)

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(102-55)

INDICA	TOR DESCRIPTION	STATUS	PAGES	NOTES
4ENE	RAL DISCLOSURES			
102-1	Name of the organisations.	•	3, 16	
102-2	Primary brands, products, and services.	•	28, 29, 35	
102-3	Location of the organisation's headquarters.	•	8	
102-4	Countries where the organisation operates.	•	20, 21	
102-5	Nature of ownership and legal structure.	•	16, 18	
102-6	Markets served.	•	20, 21	
102-7	Scale of the organisation, indicating number of employees; number of operations; net sales or net revenues; capitalization, and quantity of products or services provided.	•	19, 25, 28, 29, 35, 42	
102-8	Number of employees by type of employment, contract and region, divided by gender.	•	42	
102-9	Description of the organisation's supply chain.	×		
102-10	Significant changes during the reporting period regarding the organisation's size, structure, ownership, or its supply chain.	•		There have be none.
102-11	How the precautionary principle has been addressed by the organisation.	•	10, 18	
102-12	Externally developed economic, environmental and social charters to which the organisation subscribes or endorses.	•	8, 60-67	
102-13	Memberships in associations and organisations to which it belongs.	•	69	
STRAT	EGY			
102-14	Statement from the most senior decision maker.	•	3	
102-15	Description of key impacts, risks and opportunities.	•	3, 9	
ETHICS	AND INTEGRITY			
102-16	Description of the organisation's values, principles, standards and norms, such as codes of conduct and codes of ethics.	•	10, 11	
102-17	Internal and external mechanisms for seeking advice about ethical and lawful behaviour, and reporting unethical or unlawful behaviour.	•	10, 11	
GOVER	NANCE			
102-18	Governance structure of the organisation, including the committees of the highest governance body.	•	18	
102-19	Process for delegating authority for economic, environmental, and social topics from the highest governance body to senior executives and other employees.	•	18	
102-20	Executive-level positions or positions with responsibility for economic, environmental, and social topics, and whether post holders report directly to the highest governance body.	•	18	
102-21	$\label{processes} For consultation between stakeholders and the highest governance on the economic, environmental, and social topics.$	•	49, 51, 66, 67	
102-22	Composition of the highest governance body and its committees.	•	18	
102-23	Report whether the chair of the highest governance body is also an executive officer of the organisation.	•	18	
102-24	Nomination and selection processes for the highest governance body and its committees, as well as the criteria used for nomination and selection of the highest governance body.	•	18	
102-25	Processes for the highest governance body to ensure conflicts of interest are avoided and managed. Indicate if conflicts of interest are disclosed to stakeholders.	•	10, 11	
102-26	Highest governance body's and senior executive's roles in development, approval and updating of the organisation's purpose, value, or mission statements, strategies, policies, and goals related to economic, environmental, and social topics.	•	10, 11, 18	
	Measures taken to develop and enhance the highest governance body's collective knowledge of economic,	•	18	

INDICAT	DR DESCRIPTION	STATUS	PAGES	NOTES
102-28	Processes for evaluating the highest governance body's with respect to governance of economic, environmental, and social topics. b. Actions taken in response to evaluation of the highest governance performance with respect to the governance of economic, environmental, and social topics.	•	18	
102-29	A. Highest governance body's role in identifying and managing economic, environmental, and social topics and their impacts, risks, and opportunities. Role of the highest governance body in the implementation of due diligence processes. b. Indicate whether stakeholders are consulted.	×		
102-30	Highest governance body's role in the effectiveness of the organisations' risk management process for economic, environmental, and social topics.	×		
102-31	Frequency of the highest governance body's review of economic, environmental, and social topics and their impacts, risks, and opportunities.	×		
102-32	Highest committee or position that formally reviews and approves the organisation's sustainability report and ensures that all material topics are covered.	×		
102-33	Process for communicating critical concerns to the highest governance body.	×		
102-34	Nature and number of critical concerns that were communicated to the highest governance body, description of mechanisms used to address and resolve them.	×		
102-35	a. Remuneration policies for the highest governance body and senior executives (fixed and variable pay, including performance based pay, equity-based pay, bonuses, deferred or vested shares, signing-on bonuses or recruitment incentive payments, termination payments, clawbacks, and retirement benefits), including the difference between benefit schemes and contribution rates for the highest governance body's, senior executives and all other employees. b. How performance criteria in the remuneration policies relate to the highest governance body's and senior executive's objectives for economic, environmental and social topics.	•	42	
102-36	Processes for determining remuneration.	•	42, 43	
102-37	How stakeholders' views are sought and taken into account regarding remuneration.	•	42	
102-38	Ratio of the annual total compensation for the organisation's highest-paid individual in each country for significant operations to the median annual total compensation for all employees (excluding the highest-paid individual) in the same country.	•	42	
102-39	Ratio of the percentage increase in annual total compensation for the organisation's highest-paid individual in each country of significant operations to the median percentage increase in annual total compensation for all employees (excluding the highest-paid individual) in the same country.	•	42	
STAKEH	DLDERS ENGAGEMENT			
102-40	A list of stakeholder groups engaged by the organisation.	•	17	
102-41	Percentage of total employees covered by collective bargaining agreements.	•	42	
102-42	Report on the basis for identifying and selecting stakeholders with whom to engage.	•	17	
102-43	The organisation's approach to stakeholder engagement (frequency and type).	•	17, 68, 69	
102-44	Key topics and concerns that have been raised through stakeholder engagement, and how the organisation has responded.	×		
REPORT	NG PRACTICE			
102-45	a. A list of all entities included in the organisation's consolidated financial statements or equivalent document. b.Inform whether any entity is not covered by the report.	•	16	
102-46	Process for defining the report content and the topic boundaries. How the organisation has implemented the Reporting Principles for defining report content.	•	8	
102-47	List of the material topics identified in the process for defining report content.	×		
102-48	The effect of any restatements of information given in previous reports, and the reasons for such restatements.	•		There have been none.
102-49	Significant changes from previous reporting periods in the list of material topics and topic Boundaries.	•		There have been none.
102-50	Reporting period for the information provided.	•	8	/
102-51	Date of the most recent previous report (if applicable).	•	8	
102-52	Reporting cycle (annual, biennial, etc.).	•	8	/

82 Complete Partial X Not answered (102-55)

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TABLES						2017 SVST/	ΔIN
וישףיכן						2017 JU) 1/	val,
INDICATOR DESCRIPTION	STATUS	PAGES	NOTES	INDICATOR DESCRIPTION ST	TATUS	PAGES	
102-53 Contact point for questions regarding the content of the report.	•	8		DIODUVEDOUTY			
a. Option «in accordance » with the GRI Standards. b. Index of GRI for the chosen option. c. Facilitate reference to the external Verification Report, should it exist.	•	8		Operational site owned, leased, managed in, or adjacent to, protected areas and areas of high biodiversity value	•		Th
102-55 GRI content index.	•	82-86		outside protected areas. Significant impact of activities, products, and services on the biodiversity of protected areas or of high			
Description of the organisation's policy and current practice with regard to seeking external assurance for the report.	×			304-2 biodiversity value outside protected areas.	•		Th
Management Approach				304-3 Hábitats protegidos o restaurados.	•	72, 73	
103-1 Explanation of why the topic is material, impacts, and any specific limitation regarding topic Boundary.	×			Total number of IUCN Red List species and national conservation list species with habitats in areas affected by the operations of the organisation, by level of extinction risk.	•		Th
Explanation of how the organisation manages the topic, and description of the management approach for each material topic.	×			EMISSIONS			
103-3 Explanation of how the organisation evaluates the management approach for each material topic.	×				•	77	
				305-2 Energy indirect (Scope 2) GHG emissions.	•	77	
of No we port out Ne				305-3 Other indirect (Scope 3) GHG emissions.	•	77	
E(ONOMI(PERFORMAN(E				305-4 GHG emissions intensity.	•	77	
201-1 Direct economic value generated and distributed.	•	19		305-5 Reduction of GHG emissions.	•	77	
201-2 Financial implications and other risks and opportunities due to climate change.	×	72, 73		305-6 Emissions of ozone-depleting substances (ODS).	•	77	
201-3 Defined benefit plan obligations and other retirement plans. 201-4 Financial assistance received from government.	×			305-7 Nitrogen oxides (NOX), sulfur oxides (SOX), and other significant air emissions.	×		
	- · · ·			EFFLUENTS AND WASTE			
MARKET PRESENCE Ratios of standard entry level wage by gender compared to local minimum wage at significant locations	•	42		306-1 Water discharge by quality and destination.	×		
202-1 of operation.		42		306-2 Total weight of waste, by type and method.	•	78	
202-2 Proportion of senior management hired from the local community at significant locations of operation.	×			306-3 Total number and volume of significant spills.	•		Th
INDIRECT ECONOMIC IMPACTS				Weight of transported, imported, exported or treated waste considered hazardous under the terms of the Basel	•	79	
203-1 Development and impact of investment in infrastructure and services supported.	•	19, 73		Identification, size, level of protection, and biodiversity value of water bodies and related habitats that are			The
203-2 Significant indirect economic impacts and their reach.	•	19		significantly affected by water discharge and runoff from the organisation.	•		
PROCUREMENT PRACTICES				ENVIRONMENTAL COMPLIANCE			
204-1 Percentage of spending in places with significant operations that corresponds to local suppliers.	×			Total monetary value of significant fines and number of non-monetary fines for non-compliance with environmental laws and regulations.	•		The
ANTI-CORRUPTION				SUPPLIER ENVIRONMENTAL ASSESSMENT			
Total number and percentage of operations assessed for risks related to corruption and significant risks related to corruption identified through the risk assessment.	×			308-1 Percentage of new suppliers that were screened using environmental criteria.	×		
205-2 Communication and training about anti-corruption policies and procedures.	•	10, 11		Significant actual and potential negative environmental impacts identified in the supply chain and actions taken.	×		
205-3 Confirmed incidents of corruption and actions taken.	•		There have been none.	and actions taxel).			
ANTI COMPETITIVE PELIAVIQUE							
ANTI-COMPETITIVE BEHAVIOUR 206-1 Number of legal actions regarding anti-competitive behaviour, anti-trust and monopoly practices and outcomes.	•		There have been	SO(IAL			
200 i			none.	EMPLOYMENT		40	
				401-1 Total number and rate of new employee hires and turnover, by age group, gender and region. Benefits which are standard for full-time employees of the organisation but are not provided to temporary or	•	42	
ENVIRONMENTAL PERFORMAN(E				401-2 part-time employees, by significant locations of operation.	•	43-47	
MATERIALS				Total number of employees that returned to work in the reporting period after parental leave ended, by gender.	•		10
Materials by weight or volume.	•	39, 76, 77		LADOUD/MANACEMENT DELATIONS			
301-2 Percentage of recycled input materials used.	×			LABOUR/MANAGEMENT RELATIONS Minimum notice periods regarding operational changes, and possible inclusion of these in the collective			As
Percentage of reclaimed products and their packaging materials for each product category.	×			402-1 bargaining agreement	•		by
				OCCUPATIONAL HEALTH AND SAFETY			
ENERGY 302-1 Energy consumption within the organisation.	•	74		Percentage of workers who are represented in formal joint management-worker health and safety	•	46	
302-2 Energy consumption outside of the organisation.	•	74		Types of injury, injury rate, occupational disease rate, lost day rate, absentee rate, and work-related fatalities, for	•	47	
302.3 Energy intensity.	•	74		all employees, by region and gender.		7/	т.
302-4 Reduction of energy consumption. Reductions in indirect energy consumption.	•	72, 74		Workers with high incidence or high risk of diseases related to their occupation.	•	46	Th
302-5 Reductions in energy requirements of products and services.	•	72, 74		Health and safety topics covered in formal agreements with trade unions.		40	
WATER				TRAINING AND EDUCATION		44.45	
WATER 303-1 Water withdrawal by source.	•	75		404-1 Average hours of training per year per employee. Programmes for ungrading employee skills that facilitate continued employability and the management of	-	44, 45	
303-2 Water sources significantly affected by withdrawal of water.	•	75		Programmes for upgrading employee skills that facilitate continued employability and the management of career endings.	•	44, 45	
				Percentage of employees receiving regular performance and career development reviews, by gender and			

Completed Partial X Not answered (102-55) (102-55)

1NDICA	ITOR DESCRIPTION	STATUS	PAGES	NOTES
DIVEDS	ITY AND EQUAL OPPORTUNITIES			
405-1	Make up of the governance bodies and employees by employee category, and gender, age group, and other indicators of diversity such as belonging to a minority.	•	18, 42, 46, 47	
405-2	Ratio of the basic salary of women to men, by significant locations of operation.	•	42, 46	
NON-D	SCRIMINATION			
406-1	Incidents of discrimination and corrective measures taken.	•		There have been none
FREEDO	OM OF ASSOCIATION AND COLLECTIVE BARGAINING			Ì
407-1	Operations and suppliers in which workers' rights to exercise freedom of association or collective bargaining may be violated or at significant risk, and measure taken to defend these rights.	•		There have been none.
CHII D I	ABOUR			
408-1	Operations and suppliers considered to have significant risk for incidents of child labour, and measures taken to contribute to the abolition of child labour.	•	10	
FORCE	DLABOUR			
409-1	Operations as suppliers considered to have significant risk for incidents of forced labour, and measures taken to contribute to the elimination of all forms of forced labour.	•	10	
SECUR	TY PRACTICES			
410-1	Percentage of security personnel who have received formal training in the organisation's human rights policies or specific procedures and their application to security.	•	10, 46, 47	
RIGHTS	S OF INDIGENOUS PEOPLES			
411-1	Incidents of violations involving rights of indigenous peoples and measures take.	•		Non-applicable.
HUMAN	I RIGHTS ASSESSMENT			
412-1	Total number and percentage of operations that have been subject to human rights reviews or human rights impact assessments.	×		
412-2	Total number of hours devoted to training human rights policies or procedures concerning aspects of human rights relevant to operations, including percentage of employees trained.	×		
412-3	Total number and percentage of significant investment agreements and contracts that include human rights clauses or that underwent human rights screening.	×		
LOCAL	COMMUNITIES			
413-1	Percentage of operations with implemented local community engagement, impact assessments, and/or development programmes.	•	62-67	
413-2	Operations with significant actual or potential negative impacts on local communities.	•		There have been none.
SUPPLI	ER SOCIAL ASSESSMENT			
414-1	Percentage of new suppliers that were screened using social criteria.	×		
414-2	Negative social impacts, actual and potential, in the supply chain, and action taken.	×		
PUBLIC	POLICY			
415-1	Value of political contributions, by country and beneficiary.	•		There has been none.
CUSTO	MER HEALTH AND SAFETY			
416-1	Percentage of significant product and service categories for which health and safety impacts are assessed for improvement.	×		
416-2	Total number of incidents of non-compliance with regulations and/or voluntary codes concerning the health and safety impacts of products and services within the reporting period, by type of result of said incident.	×		
MADVE	TING AND LABELLING			
417-1	Type of information required by the organisation's procedures for product and service information and labelling, and the percentage of significant product and service categories subject to such requirements.	×		
417-2	Total number of incidents of non-compliance with regulations and/or voluntary codes concerning product and service information and labelling, by type of result of said incidents.	•		No incidents of this type have been registered.
417-3	Total number of incidents of non-compliance with regulations and/or voluntary codes concerning marketing communications, including advertising, promotion, and sponsorship, by type of result of said incident.	×		
OU OF	MED DRIVA OV			
CUSTO 418-1	MER PRIVACY Number of substantiated complaints received concerning breaches of customer privacy, and customer data leaks.	×		
	CONOMIC COMPLIANCE			

